

Konkan Darshan Tour Packages From Pune: Family Trips, Group Travel & Costs



Quick answer: A Konkan Darshan tour from Pune usually runs 2 to 4 days by bus or tempo traveller and covers Ganpatipule, Ratnagiri, Guhagar, Devgad, Malvan, Tarkarli and Sindhudurg Fort. A standard 3 day, 2 night trip typically costs about ₹5,500 to ₹11,000 per person, depending on group size, vehicle and hotel. Vehicle rates are on our [bus fare page](#). If you have been thinking about a Konkan trip from Pune but keep getting stuck on "how much will it actually cost?" and "how many days do we need?", this guide is for you. We have written it the way we would explain it to a family sitting in our office: plainly, and with the downsides included.

What is a Konkan Darshan tour?

It is a road trip down Maharashtra's coast that mixes temples, beaches and forts. Most groups leave Pune early in the morning, cross the ghats, and work their way south over a few days. Expect sea views, fresh Malvani food (with good vegetarian options too), and a slower pace than a city holiday.

Places usually covered

- **Ganpatipule:** the famous seaside Ganpati temple and a clean beach right beside it
- **Ratnagiri:** Ratnadurg fort and a good stop for Hapus mango products in season
- **Guhagar and Devgad:** quieter beaches with fewer crowds
- **Malvan and Tarkarli:** the water sports and Malvani food hub
- **Sindhudurg Fort:** reached by a short boat ride, and a favourite with kids and history lovers
- **Kunkeshwar:** a peaceful Shiva temple close to the sea

Want only part of this route? See our [Ganpatipule and Ratnagiri weekend plan](#) or the [Malvan Sindhudurg trip](#).

Sample itineraries

2 day express (for a quick weekend): Pune to Ganpatipule on day one with temple and beach time. Day two is Ratnagiri sightseeing and the drive back. It is tight, but it works if a weekend is all you have.

3 day classic (our most popular): Day one is Pune to Ganpatipule. Day two is Ganpatipule to Malvan via Devgad. Day three is Sindhudurg Fort, Tarkarli beach and the return to Pune.

4 day relaxed: The same route with an extra night at Tarkarli for water sports and a slow morning. This is the best choice for families with kids or senior citizens, because nobody feels rushed.

Day by day: the 3 day classic trip

Timings below are approximate and depend on traffic, ghat conditions and the season. We confirm your exact schedule when you book.

Day	Plan	Approx. time on road
Day 1	Leave Pune around 5:30 AM. Breakfast stop near Satara or Karad. Lunch at Chiplun. Reach Ganpatipule by late afternoon. Beach walk, evening aarti, hotel check in.	7 to 8 hours
Day 2	Morning darshan at Ganpatipule temple. Optional quick stop at Jaigad or Ratnagiri. Drive to Malvan via Devgad or Vijaydurg with a lunch break. Evening at Tarkarli or Malvan beach.	4 to 5 hours
Day 3	Early boat ride to Sindhudurg Fort. Tarkarli beach time and optional water sports. Lunch, then start the return to Pune. Reach Pune late evening or night.	9 to 10 hours

Honest note: Day 3 is a long return drive. If anyone in your group gets tired easily, the 4 day plan gives you a calmer last day.

Routes and pickup points from Pune

Most Konkan trips from Pune take one of two roads. The first goes through Satara, Karad and Chiplun, then down the coast to Ratnagiri and Ganpatipule. The second goes through Satara and Kolhapur and crosses the Amba ghat. Your driver picks the better road on the day based on traffic and weather.

A reasonable rule of thumb is about 7 to 8 hours from Pune to Ganpatipule and 9 to 10 hours from Pune to Tarkarli and Malvan, including meal stops.

Pickup points: tell us your area when you book. We commonly arrange pickups around Karvenagar, Swargate, Hinjewadi, Pimpri Chinchwad, Katraj and the Pune airport, and we can confirm what suits your group. Please share pickup points and times along with your passenger list at least 4 days before departure.

Which package suits you?

- **Families:** pick the 3 or 4 day plan, with a hotel close to the beach and early dinner timings for kids.
- **Large groups and corporate outings:** a 35 to 49 seat bus keeps everyone together and brings the cost per head down.
- **Senior citizens:** fewer hotel changes, shorter driving days and ground floor rooms where possible. Tell us when you book.
- **Friends and couples:** a tempo traveller or Urbania gives you more flexibility and comfort.

Konkan Darshan package prices from Pune

Here is what a Konkan Darshan trip from Pune normally costs per person. These are typical ranges for a standard package with a private vehicle, twin sharing stay and breakfast. Your final quote depends on season, hotel category and vehicle.

Package	Group of 2 to 4 (per person)	Group of 5 to 8 (per person)
2 day, 1 night	₹4,500 to ₹7,500	₹3,500 to ₹6,000
3 day, 2 night	₹6,500 to ₹11,000	₹5,500 to ₹9,000
4 day, 3 night	₹9,000 to ₹15,000	₹7,500 to ₹12,500

Prices last updated: October 2026. Rates change with season, fuel and hotel availability, so please call us for an exact quote.

Why larger groups pay less per head: the vehicle and driver cost is shared by more people, and rooms are used more efficiently.

Why the range is wide: peak weekends, Diwali, Christmas and New Year sit at the top. Weekdays in October and November sit at the bottom. Beachfront or AC resorts push the price up, and simple homestays bring it down.

Budget, standard and premium: what changes

- **Budget:** non AC vehicle, simple homestay or lodge, breakfast only. This is the lowest end of each range.
- **Standard:** AC tempo traveller or Ertiga, clean AC rooms near the beach, breakfast included. This is the middle of the range and what most families choose.
- **Premium:** AC Urbania or Innova, resort stay with a sea view, breakfast and dinner. This is the top of the range or above.

Where your money actually goes

1. **Vehicle and driver:** usually the largest chunk.
2. **Hotel stay:** varies the most by season and location.
3. **Meals:** breakfast is often included, while lunch and dinner are usually paid by you.
4. **Entry and activity fees:** the boat ride to Sindhudurg Fort, scuba, snorkelling, parasailing and banana boat rides.
5. **Tolls, parking and permits:** paid at actuals.

A worked cost example from our rate card

Say 8 friends take a 3 day trip in a 13 seat AC tempo traveller. From our [bus fare page](#), the rate is ₹7,500 for the 300 km daily package, plus ₹700 permit charges.

- Vehicle for 3 days: $₹7,500 \times 3 + ₹700 = ₹23,200$
- Split among 8 people: about ₹2,900 per person for the vehicle alone
- Tolls, parking and driver food are extra, and hotels, meals and activities come on top

That is how a 3 day trip lands inside the ₹5,500 to ₹9,000 range for a group of 5 to 8. With 12 people sharing a larger vehicle, the vehicle share per person drops further. This is a rough illustration, so please confirm exact figures with our team.

Vehicle rates and terms

Our standard rates are based on a 300 km package per day. For example, a 17 seat AC tempo traveller is listed at ₹7,800 for the 300 km package, with ₹26 per km beyond it. A 45 seat non AC bus is listed at ₹13,800 for the same package. See every vehicle size here: [Vishal Travels bus fare page](#).

Tolls, parking, driver food and border or permit taxes are paid by the customer. Tolls are charged through FASTag, AC use while parked and travel after midnight are charged per hour, and rates follow the current diesel price.

What is included and what is not

Usually included in a package quote: vehicle and driver, a planned route with sightseeing stops, and hotel stay if you choose a full package.

Usually not included: tolls, parking, entry tickets, the boat ride to Sindhudurg, water sports, personal shopping and some meals, depending on the plan. We always confirm this in writing before you pay.

Package vs self drive: pros and cons

Why people choose a package

- No navigation stress on ghat and coastal roads
- An experienced driver who knows the route
- A fixed plan and a clearer budget
- Easy for families, seniors and big groups

The honest downsides

- Less freedom to change timings on the spot
- A fixed route can feel rushed on the 2 day version
- Weekends and holiday dates cost more and sell out early

Self drive makes sense if you are a small group, love spontaneous stops and are comfortable with long drives. Otherwise, a package saves energy and often money once fuel, tolls and stay are counted.

How to save money on a Konkan trip

- Travel on weekdays or in October and November, before the peak season.
- Fill the vehicle. A full tempo traveller costs far less per head than a half empty one.
- Book hotels and the vehicle early, because last minute rates are higher.
- Choose 3 days over 2. You spend less per day on travel and see more.
- Pick one or two paid activities you will really enjoy instead of trying everything.
- Carry snacks and water for the road to avoid overpriced highway stops.

How to choose between 2, 3 and 4 days

- **2 days:** only if you are short on time and happy with Ganpatipule and Ratnagiri.
- **3 days:** the best value for most families, covering Ganpatipule, Malvan and Sindhudurg.
- **4 days:** best for kids, senior citizens and anyone who wants Tarkarli water sports without rushing.

Best time to visit Konkan

October to February is the sweet spot, with pleasant weather and calm seas. March to May is hot, but it is Hapus mango season. June to September brings heavy rain and rough seas, and some water activities are closed. Diwali, Christmas and New Year dates are booked early, so reserve in advance.

Month by month guide

Months	Weather and sea	Crowds	Price level	Good to know
October and November	Warm days, pleasant evenings, calm sea	Medium, busy around Diwali	Medium	A great window for first timers. Book Diwali dates early.
December and January	Cooler and dry, best sea conditions	High	Highest	Christmas and New Year weeks sell out fast.
February	Pleasant, warming up	Medium	Medium	A quieter time with good weather.
March to May	Hot and humid	Lower	Lower	Hapus mango season. Carry sun protection and plan beach time for early morning and evening.
June to September	Heavy rain, rough sea, green hills	Low, except around Ganeshotsav	Lowest	Water sports and some boat rides are usually closed. Ghat roads need extra care.

Our advice: if you want the full Konkan experience with water sports and the fort boat ride, go between October and February or in March and April. Choose weekdays to save money and avoid crowds.

Konkan by road, train or self drive

	Group package by road	Train	Self drive
Convenience	Door to door, one vehicle for the whole trip	You usually need a change or a transfer, then local transport at the coast	Full control, but you drive and navigate
Best for	Families, seniors, groups	Solo travellers and couples on a tight budget	Small groups who love flexibility
Flexibility	Fixed plan with some adjustments	Limited by train timings	Highest
Stress	Lowest	Medium	Highest on ghat roads and at night

Konkan or Goa?

Both are great, but they feel different. Konkan is quieter and more traditional, with temples, forts, clean beaches and Malvani food. Goa has more nightlife, more crowds and a wider range of resorts and shacks. If your group includes seniors, kids or people who want a peaceful break, Konkan is usually the easier choice. If you want parties and variety, look at our [Goa package](#).

How to book

1. Share your dates, group size and preferred vehicle.
2. Send your passenger list and destinations at least 4 days before the trip.
3. Pay 50% at confirmation and the balance at least 2 days before departure.
4. Note the cancellation rule: 50% of the total amount is charged on cancellation.

Full terms are on the [bus fare page](#). You can also browse our [other tour packages](#) or [contact us](#).

Travel tips from the road

- Start early from Pune to beat traffic and reach the coast before sunset.
- Carry light cotton clothes, sun protection, a change of clothes for the beach and motion sickness tablets for the ghats.
- Keep some cash handy, because small beach shacks and village shops often prefer it.
- Tell us in advance about vegetarian, Jain or senior friendly food needs.
- Check sea and weather conditions before any water sport.

Food, kids, seniors and safety

What to eat in Konkan

- **Malvani seafood thali:** fish curry, fried fish and rice, the signature meal of Malvan and Tarkarli.
- **Sol kadhi:** a cooling kokum and coconut drink that suits vegetarians too.
- **Kombdi vade:** spicy chicken curry with fried bread, a local favourite.
- **Ukadiche modak and Konkani sweets:** especially popular around festival season.
- **Hapus mango:** in season from March to May, and worth carrying home as pulp, aamras or boxes.

Vegetarian and Jain travellers can eat well on this route, but options vary by village. Tell us your food needs when you book so we can plan meal stops in advance.

Travelling with kids

- Keep driving days short and break the journey every 2 to 3 hours.
- Pick hotels close to the beach, and ask about extra bed and child meal policies.
- Carry a first aid kit, glucose or ORS, wet wipes and motion sickness tablets.
- Never leave children unattended near the water, even in shallow areas.

Travelling with senior citizens

- Choose the 4 day plan so there are fewer long driving days.
- Ask for ground floor rooms and hotels with minimal stairs.
- Keep regular medicines in hand luggage, not in the boot.
- Skip the boat ride to Sindhudurg Fort if climbing in and out of boats is difficult. The beaches and temples are still enjoyable.

Water sports safety

- Use only registered operators who provide life jackets and trained staff.
- Check the sea and weather conditions on the day, and follow the operator's advice if activities are paused.
- Avoid water sports if you have heart, back or breathing problems or are pregnant, unless your doctor agrees.
- Never swim alone or in rough water, and stay within the marked areas.

Frequently asked questions

How many days do you need for a Konkan Darshan tour from Pune?

Three days is the comfortable minimum. Two days works for a quick Ganpatipule and Ratnagiri

trip, and four days lets you cover Tarkarli and Sindhudurg without rushing.

How much does a Konkan Darshan tour from Pune cost per person?

A standard 3 day, 2 night package typically costs ₹5,500 to ₹11,000 per person, depending on group size, vehicle and hotel. Larger groups pay less per person.

Which vehicle is best for a family or group?

A 13 to 17 seat tempo traveller suits families and friends. For 30 to 49 people, a bus is the most economical.

What is not included in a Konkan tour package?

Tolls, parking, entry tickets, boat rides, water sports and some meals are usually extra. Always ask for the inclusions in writing.

What is the best time to visit Konkan?

October to February for weather, and March to May for mango season.

How early should I book?

Book at least a few weeks ahead, and earlier for Diwali, Christmas and long weekends. The passenger list is needed 4 days before the trip.

Is Konkan suitable for senior citizens?

Yes, with a relaxed 4 day plan and fewer hotel changes.

Plan Your Ganpatipule Tour from Pune with Vishal Travels

Planning a Konkan getaway with family or friends? [Vishal Travels](#) offers AC Tempo Traveller and Urbania options for your Ganpatipule and Ratnagiri trip. Choose a suitable vehicle, plan your sightseeing stops, and customize your itinerary around your travel dates and group size.

Call **+91 9764564699** or **+91 9372459371**, or [contact Vishal Travels](#) to request a personalised travel quote and plan your journey from Pune.

